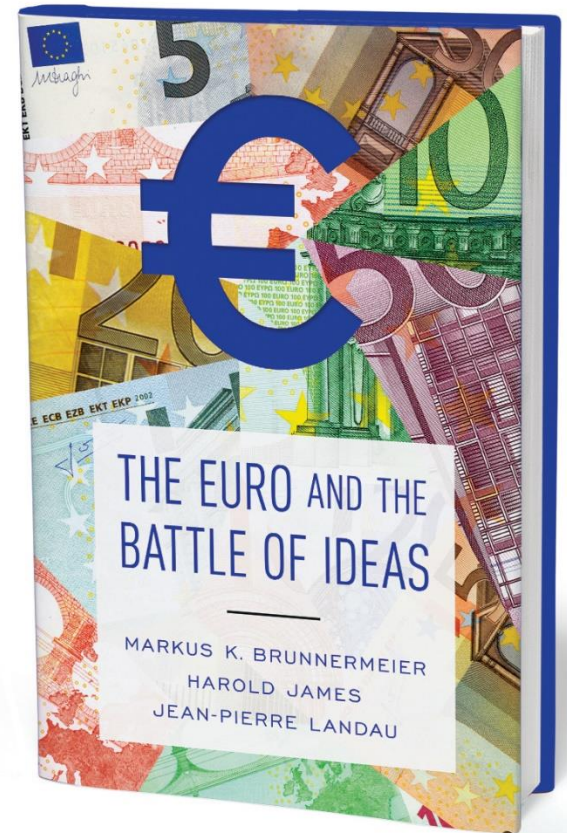




# The Euro & The Battle of Ideas

Markus K. Brunnermeier,  
Harold James &  
Jean-Pierre Landau



# || Ideas versus/and Interests

- **Ideas** - ideologies matter!
  - Different economic philosophies
- **Interests**/incentives are interpreted through the lens of ideas



**Aim of the book:**

- Make differences clear to policy makers
- First step to overcome them

# || Euro crisis “Watershed Moments”

- 2010, May: EFSF, IMF involvement
  - 2010, Oct: Deauville PSI: contagion
- } Powershift
- 2012: Draghi’s “Whatever it takes” Speech
  - 2013: Cyprus Bail-in
  - 2016: Brexit

# || Rhine-Divide in Economic Philosophies

Ideal types (Max Weber) White-black comparison to sharpen contrast

“French”



“German”



“Rhine-divide”

# || Rhine-Divide in Economic Philosophies

“French”

1. Discretion



“German”

Rules



# || Rhine-Divide in Economic Philosophies

“French”



1. Discretion  
Straitjacket commitment

“German”



Rules  
Safety/escape valves

# || Rhine-Divide in Economic Philosophies

“French”



1. Discretion  
Straitjacket commitment
- No debt restructuring mech.

“German”



- Rules  
Safety/escape valves
- PSI (Greece)



Deauville,  
Oct. 2010

# || Rhine-Divide in Economic Philosophies

“French”



1. Discretion  
Straitjacket commitment

- No debt restructuring mech.
  - Banks as hostage

“German”



Rules  
Safety/escape valves

- PSI (Greece)
  - Banks as insurance providers



# || Rhine-Divide in Economic Philosophies

“French”



## 1. Discretion Straitjacket commitment

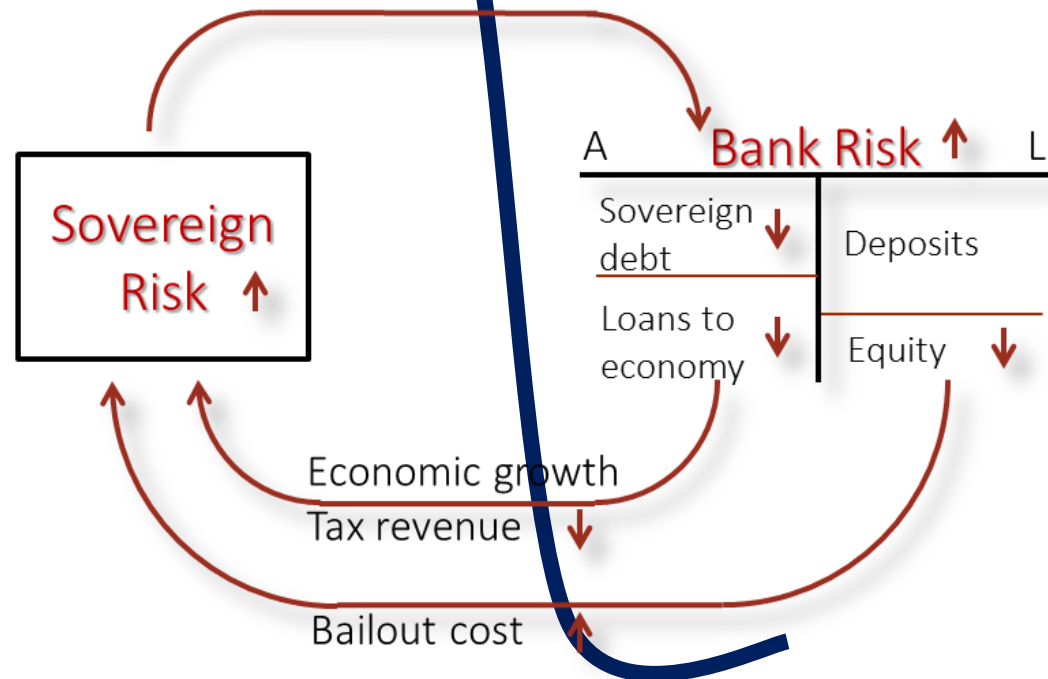
- No debt restructuring mech.
  - Banks as hostage

“German”



## Rules Safety/escape valves

- PSI (Greece)
  - Banks as insurance providers



# || Rhine-Divide in Economic Philosophies

“French”



## 1. Discretion Straitjacket commitment

- No debt restructuring mech.
  - Banks as hostage
- No EMU exit rules  
Currency peg

“German”



## Rules Safety/escape valves

- PSI (Greece)
  - Banks as insurance providers
- Flexible exchange rate

# || Rhine-Divide in Economic Philosophies

“French”



## 1. Discretion Straitjacket commitment

- No debt restructuring mech.
  - Banks as hostage
- No EMU exit rules  
Currency peg

“German”



## Rules Safety/escape valves

- PSI (Greece)
  - Banks as insurance providers
- Flexible exchange rate

Autonomous  
Monetary Policy

Fixed ex-  
change rate

Free  
capital flow



# || Rhine-Divide in Economic Philosophies

“French”



1. Discretion  
Straitjacket commitment

## 2. Solidarity

- Fiscal union
- Eurobond

“German”



Rules  
Safety/escape valves

## Liability

- no transfer union, no-bailout
- no joint liability!

# || Rhine-Divide in Economic Philosophies

“French”



1. Discretion  
Straitjacket commitment

2. Solidarity

3. Liquidity

“German”



Rules  
Safety/escape valves

Liability

Solvency

$E[NPV] > 0$ , at what discount rate?

*“throw good money after bad”*

# || Rhine-Divide in Economic Philosophies

“French”



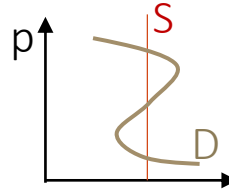
1. Discretion  
Straitjacket commitment

2. Solidarity

3. Liquidity

- multiple equilibria  
“big bazooka”

Draghi speech,  
Summer 2012  
€ 0 spent on OMT



“German”



Rules  
Safety/escape valves

Liability

Solvency

$E[NPV] > 0$ , at what discount rate?  
“throw good money after bad”

# Rhine-Divide in Economic Philosophies

“French”



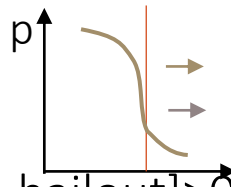
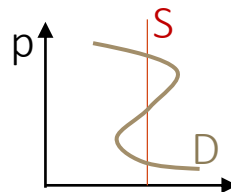
1. Discretion  
Straitjacket commitment

2. Solidarity

3. Liquidity

- multiple equilibria  
“big bazooka”

- amplification/spirals
  - $E[\text{NPV bailout}] > 0$
  - $E[\text{PV bailout} - \text{PV no bailout}] > 0$



↑  
contagion/systemic

“German”



Rules  
Safety/escape valves

Liability

Solvency

$E[\text{NPV}] > 0$ , at what discount rate?  
“throw good money after bad”

Cyprus,  
Spring 2013  
Bail-in become norm  
for banks

# || Rhine-Divide in Economic Philosophies

“French”



1. Discretion  
Straitjacket commitment

2. Solidarity

3. Liquidity

4. Keynesian Stimulus

“German”



Rules  
Safety/escape valves

Liability

Solvency

Austerity/Reform



# || Rhine-Divide in Economic Philosophies

“French”



1. Discretion  
Straitjacket commitment

“German”



Rules  
Safety/escape valves

2. Solidarity

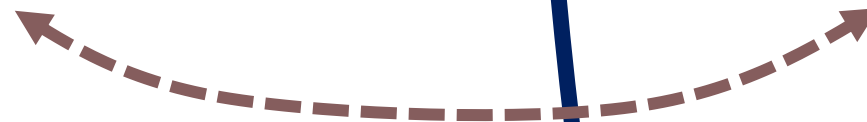
Liability

3. Liquidity

Solvency

4. Keynesian Stimulus

Austerity/Reform



switched sides after WWII  
Differences are not caste in stone!

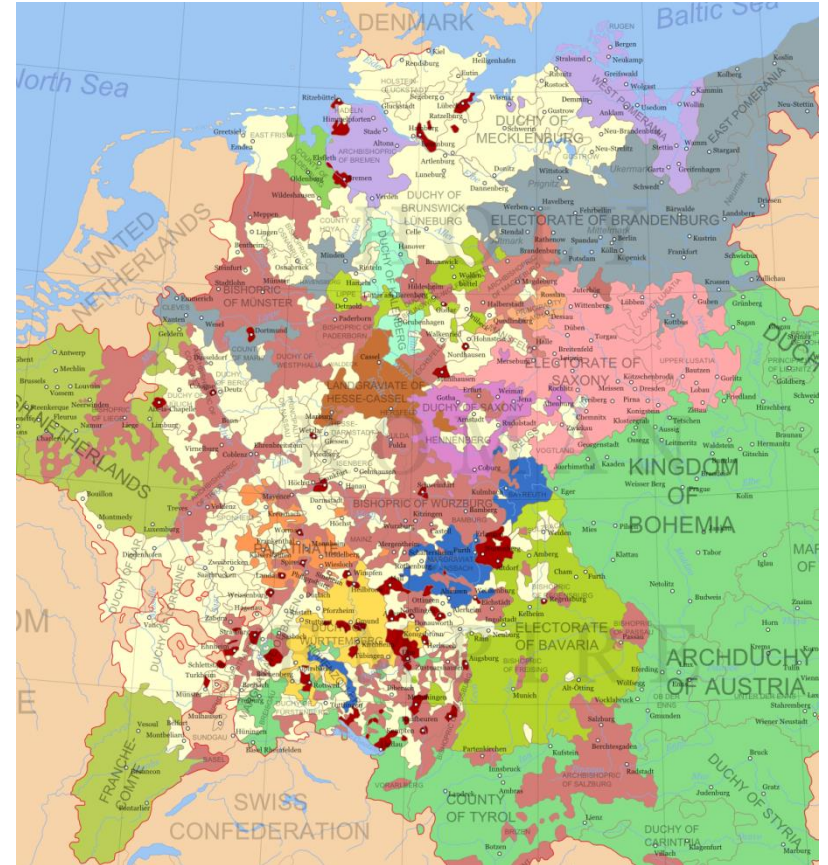
# Is difference cast in stone? ... cultural?

## ■ “French” Absolutism/Centralism



- King Louis XIV, XV, XVI
  - 1643-1715, 1715-1774, 1774-1792 A.D.

## ■ “German” Federalism



- Holy Roman Empire

# || ... or fickle?

“France”

“Germany”

- Early 18<sup>th</sup> century  
Dirigisme/grand design

- 18/19<sup>th</sup> century  
from **laissez-faire**

- After WW II  
to **planisme**

from **cameralism**/state tradition

Reversal

to **Ordo-liberalism**



# Italy

## ■ Economic Philosophy

- Piero Sraffa (Cambridge)  
Franco Modigliani (MIT)

Luigi Einaudi (Banca d'Italia)



## ■ Italian “Mezzogiorno-transfer union” (North & South)

- Convergence until 1960s
- Divergence after 1970s
  - Role of “central wage setting”

# ■ Maastricht's stepchild: Financial Stability

- Why was financial sector ignored in early 1990s?
  - Large growth                      EU banks became global banks
  - Whole-sale funding              cross-border funding
  
- Liquidity Spirals, Fire Sales, Spillovers, Systemic Risk
  - Southeast Asia crisis only occurred in 1997/8
  
- Disinflationary Spiral
  - Japan experience was not absorbed
    - Deflation if banks don't lend to productive firms (only to zombies)
    - Money multiplier collapses

# ||| Maastricht's stepchild

## 1. Contagion, Spillover and Systemic Risk

- Bailout

Bail-in



## 2. Diabolic (Doom) Loop ← Gov. bond is not a safe asset

# |||| Maastricht's stepchild

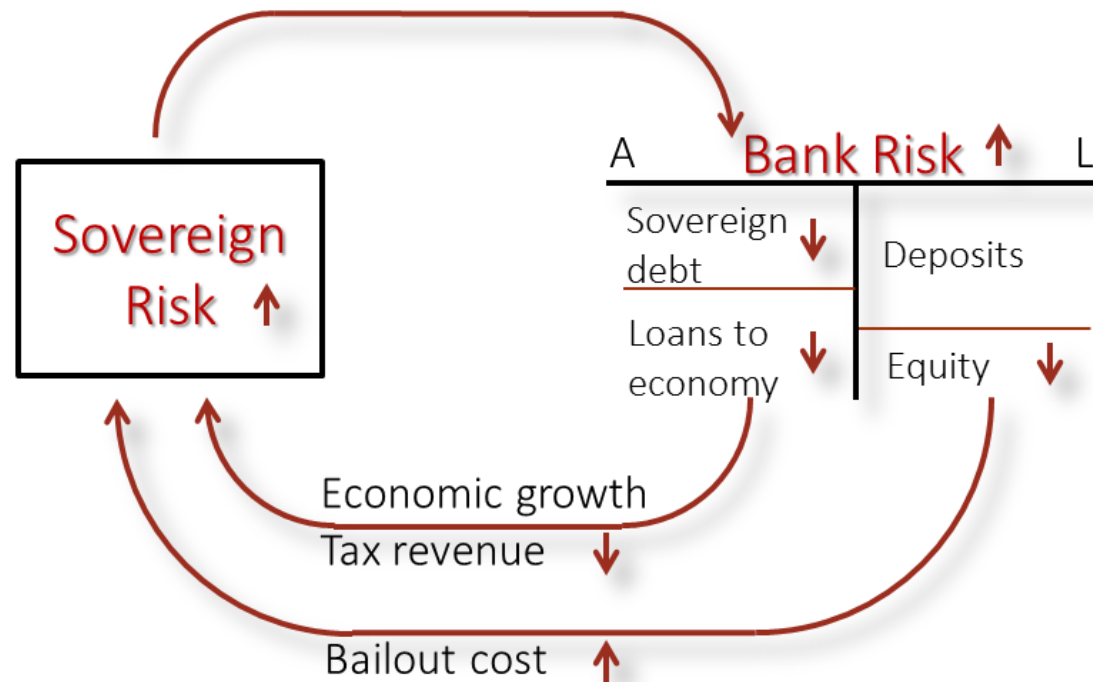
## 1. Contagion, Spillover and Systemic Risk

- Bailout

Bail-in



## 2. Diabolic (Doom) Loop ← Gov. bond is not a safe asset



# ||| Maastricht's stepchild

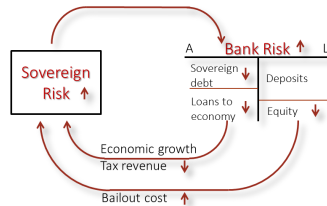
## 1. Contagion, Spillover and Systemic Risk

- Bailout

Bail-in



## 2. Diabolic (Doom) Loop ← Gov. bond is not a safe asset



## 3. Cross-border Flight to safety

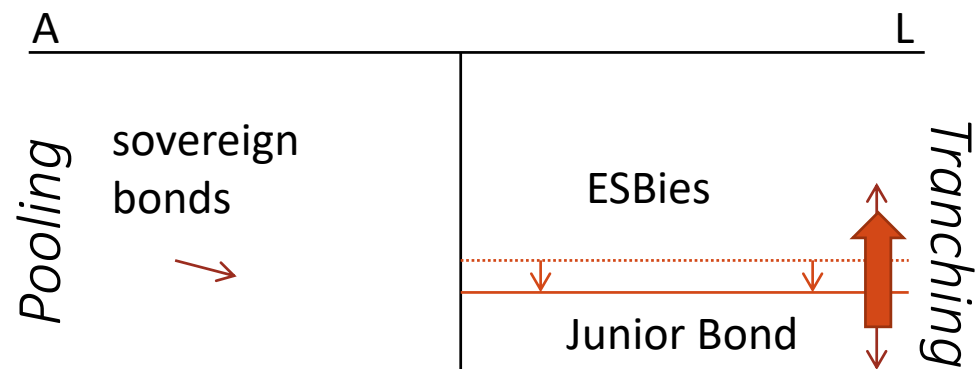
← no EA-wide safe asset





# ESBies/SBBS: Safe Asset

## Sovereign Bonds Backed Securities



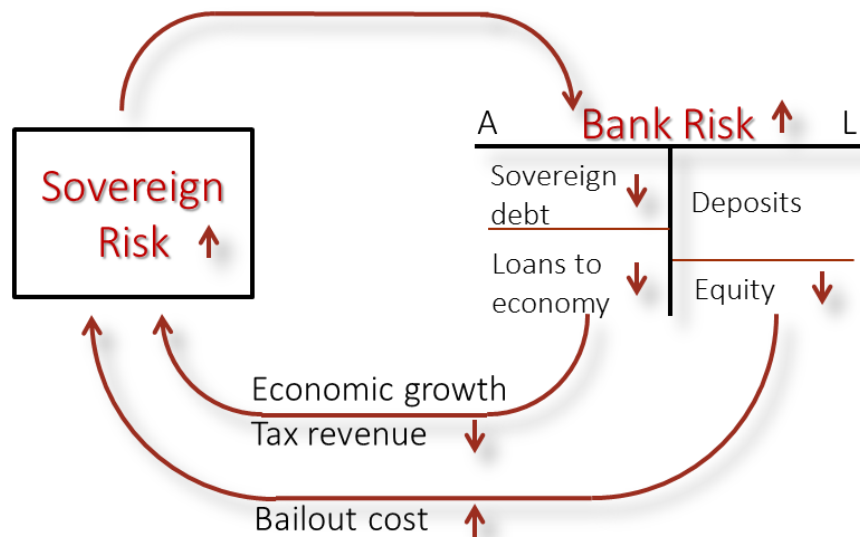
*No Joint liability*  
*No Eurobond!*

- Euro-nomics Group (2011)

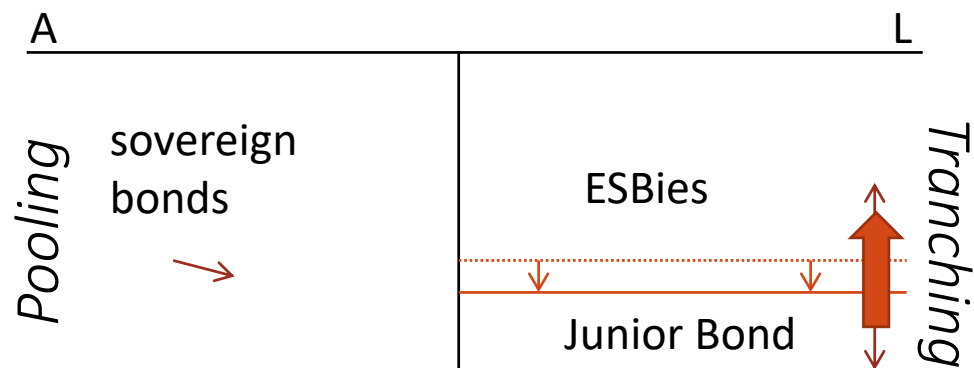
# ESBies/SBBS: Safe Asset

## ■ Diabolic loop

- Sovereign-Banking Nexus



- Eliminated



**No Joint liability**  
**No Eurobond!**

- Euro-nomics Group (2011)

# ESBies/SBS: Safe Asset

## ■ Diabolic loop

- Sovereign-Banking Nexus

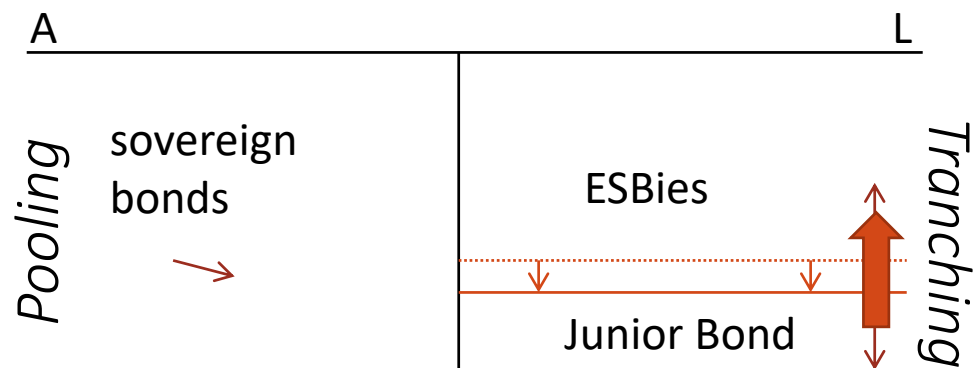
- Eliminated

## ■ Flight to safety

- Cross-border



- Re-channeled across two European bonds



**No Joint liability**  
**No Eurobond!**

- Euro-nomics Group (2011)

# Overall European stability framework

Spread	Friction	Instrument	
Flight to safety Diabolic loop	Safety risk premium	ESBies	Self-stabilizing
Liquidity problem due to (self-fulfilling) multiplicity	Default risk premium	ECB Lender of last resort	
Liquidity problem due to lack of commitment		ESM conditionality + ECB's OMT	Interventionistic
Solvency problem		Restructuring	
	Expected default		
Exit risk	Redenomination risk premium		

- Risk premium for endogenous (self-generated) risks are **socially wasteful**
  - Total risk can be reduces

# Overall European stability framework

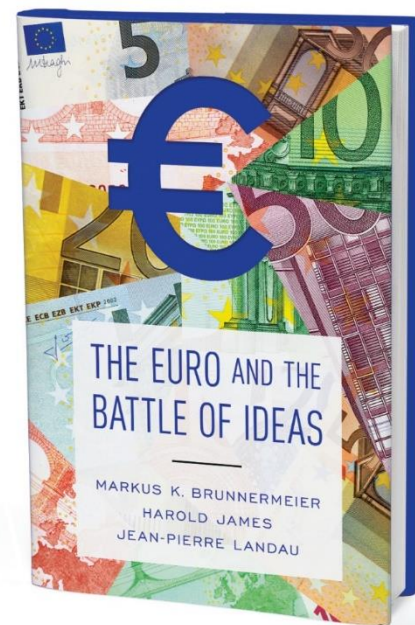
Spread	Friction	Instrument	
Flight to safety Diabolic loop	Safety risk premium	ESBies	Self-stabilizing
Liquidity problem due to (self-fulfilling) <b>multiplicity</b>	Default risk premium	ECB Lender of last resort	
Liquidity problem due to lack of <b>commitment</b>		ESM conditionality + ECB's OMT	Interventionistic
Solvency problem		Restructuring	
	Expected default		
Exit risk	Redenomination risk premium		

- Risk premium for endogenous (self-generated) risks are **socially wasteful**
  - Total risk can be reduces

- Role in crisis
  - Against debt restructuring
  
- Recapitalization
  - In US through fiscal authority TARP \$ 700 bn (various programs)
  - In Europe through ECB € 65-165 bn
    - Dec. 2011 VLTRO – induce banks to acquire government bonds
    - Summer 2012 London Speech/OMT
    - Spring 2015 QE

# Conclusion

- Ideas matter! – not only interest/incentives
- Powershift in 2010
  - IMF, EFSF → Intergovernmental
  - Deauville → Paris-Berlin
- “Rhine Divide” – switching sides after WWII
  - Price and fiscal stability
  - Financial stability
- Italy’s, ECB’s philosophy, IMF perspective
- Proposals
  - European Safe Bond (ESBies)
  - Fire-walls & “Race away from the bottom”, ...



# Modern Monetary Policy

- Contain **endogenous/self-generated risk**
  - E.g. redenomination/exit risk
  - Bottleneck approach (see “The I Theory of Money”)
  - Youtube video: [https://www.youtube.com/](https://www.youtube.com/playlist?list=PLZwmltpoGuWlAlHwcr0FI5sshA1uvx2ke4h)
  - [playlist?list=PLZwmltpoGuWlAlHwcr0FI5sshA1uvx2ke4h](https://www.youtube.com/playlist?list=PLZwmltpoGuWlAlHwcr0FI5sshA1uvx2ke4h)

